



## Sagacent Technologies Honored for Unique Business Approach

**Santa Clara, CA, November 30, 2023**—Channel Futures says, “The NextGen 101 honors industry-leading managed services and technology providers who are **driving a new wave of growth and innovation for the tech channel** via the groundbreaking solutions they deliver for their customers.”

Sagacent Technologies has been included twice in this exclusive list, comprised of “companies that hold great promise given the leading-edge information technology and communication solutions they offer. Many of those business models revolve around generating recurring revenue from cloud, security, unified communications and more.”

Sagacent Technologies CEO, Ed Correia explains why they’re a two-time winner. “We’ve won twice because of our commitment to cybersecurity. We manage all of our clients using cybersecurity frameworks, or we don’t take them as clients. This is really unheard of in the industry.”

While many companies don’t think they’re large enough to attract the sort of cyberattacks that regularly make the news when they happen to bigger companies, statistics say they’re wrong. Any size company in any industry can lose data, access to their network and devices, productivity, and even customers due to an attack. By using cybersecurity frameworks for all their clients, Sagacent can lessen vulnerability to attacks or quickly restore productivity and data for their clients if one does occur. Correia says that making this a part of the managed and co-managed IT services Sagacent provides has not only won them awards, but has increased the value of their client solutions.



### About the NextGen 101

Selected from the pool of MSP 501 applications, these businesses represent the future of the technology channel and IT industry. Given this, the Channel Futures NextGen 101 are some of the most watched of all organizations in the channel today.

To see the complete list, go to

[https://channelfutures.tradepub.com/free/w\\_chag150/prgm.cgi?a=1](https://channelfutures.tradepub.com/free/w_chag150/prgm.cgi?a=1)

### About Sagacent Technologies

Because of its up-to-date knowledge, comprehensive security and compliance solutions, customer-focused team, and solid track record, Sagacent Technologies is now the go-to partner to help small and midsize businesses navigate an increasingly complex IT landscape and avoid the pain of IT disasters that are always just a moment of inattention away.

Sagacent is not only unique because of its expertise and customer relationships, but also because of its stellar track record and team of highly skilled IT professionals. Because IT operations and security need to work together, the Sagacent team combines high levels of IT management and cybersecurity expertise. They thrive on change—always learning and growing to stay ahead of an industry that continually reinvents itself